

***Town of Poetry***  
**Workshop Meeting Minutes- 6:30 p.m.**  
**June 8, 2021**

**1. Call to Order – Tara Senkevech, Mayor**

- Tara Senkevech, Mayor called the meeting to order at 6:30 p.m.

**2. Roll Call – Tara Senkevech, Mayor**

- Roll call to confirm a quorum to proceed with workshop, all accounted for with Council Member Tom Anderson lessening in by FaceTime.

**3. Pledge of Allegiance – Council member Terry Fowler**

- Pledge of Allegiance was lead off by Council Member Terry Fowler.

**4. Invocation – Jason Reed**

- Invocation was offered by Mayor for anyone that would like to open up with a prayer and it was accepted by Jason Reed, Reed Sanitation.

**5. Workshop Topic:**

- Receive proposals from Solid Waste Management Companies (SWMC) to discuss three (3) options available to the town. (Up to 30 minutes was allowed for each). Each was told of the 689 unique households and approximately 10 commercial/church/school accounts that would have dumpster needs.
- The representing members for each company were asked to move upstairs until the represented companies had made its presentation.

**6. Order of SWMC**

- **CRS**
  - i. Currently has 175 customers in the area
  - ii. Furnish Cans
  - iii. \$24.00/Mo + tax
  - iv. Tues, Wed, & Thurs pickup
    - v. 2 – Single Axle 26,000# & 1 Side Loader 50,000#
    - vi. No Recycle
    - vii. No roll-offs, but can contract out
      1. Option #1
        - a. One time a week trash service only \$24.00 or \$37.00 for two
      2. Option #2
        - a. One time a week trash service
        - b. Rear loader dumpster/roll-off containers for businesses
      3. Option #3
        - a. One time a week trash service
        - b. Rear loader dumpster/roll-off container for businesses
        - c. Spring or fall Cleanup 30-yard Dumpsters (located at a designated area in town)
      4. Option #4
        - a. Teams up with one or two other local waste companies dividing the Town into halves or thirds.

- **Ameri-Tex**
  - i. Offers
    1. Poly-cart service (front door service for handicap/elderly)
    2. Dumpster service
    3. Roll-off box service
    4. Sludge container service
    5. Portable toilets (for planned Town functions)
    6. Annual Bulk Clean-up or bulk items
    7. Gives back to community with Scholarships for HS Students
  - ii. 20 yard truck, 20,000# to 35,000#
  - iii. Does the billing and customers an email address to contact
  - iv. Services approx. 55,000 residents & 15 Municipalities, has 150 Employees
  - v. The following charts breaks down the options for the Town of Poetry

650 Residential Households, Est.	325 Homes (50% Participation)	488 Homes (75% Participation)	650 Homes (100% Participation)
Cost to Poetry	\$15.50	\$14.50	\$13.50
Cost to Resident	\$20.00	\$20.00	\$20.00
Profit	\$4.50	\$5.50	\$6.50
Percentage Mark-Up	22.50%	27.50%	32.50%
Monthly Revenue	\$1462.50	\$2684.00	\$4,225.00
Annual Revenue	\$17,550.00	\$32,208.00	\$50,700.00

- **Titan** (presented a sealed envelope due to death in the family)
  - i. Bonded & Licensed
  - ii. \$25.00/Mo + tax for one (1) mobile cart \$10 per extra cart
  - iii. 95 gallon poly carts included with the service and are free rental
    1. Amenity Center(s) Free
    2. Model Park(s) Free
  - iv. Roll offs – Commercial Containers Once a week Pickup
    1. 2 cubic yards \$75.00 + tax Extra P/U \$25.00
    2. 4 cubic yards \$100.00 + tax Extra P/U \$25.00
    3. 6 cubic yards \$150.00 + tax Extra P/U \$37.50
    4. 8 cubic yards \$200.00 + tax Extra P/U \$50.00
  - v. Single Axle 25,999# - 33,000#
  - vi. Roll-off trucks Dual Axle 62,000# - 64,000#
- **AWT Sanitation**
  - i. Town responsible for billing customers
  - ii. No Recycling
  - iii. \$26.00/Mo Can + 2 bags
  - iv. 1,000 customers a day
  - v. 2,000 a day after a holiday
- **Blackjack Disposal**
  - i. Operates Kaufman Co Clean-ups
  - ii. Operates Kaufman Convenience Centers on 429/80 for drop off & Recycling
  - iii. Offers Household Hazard Waste (HHW) Paint Cans, Batteries, Electronics, Some Tires will come to the door

- iv. Kaufman Co trash (charged) & recycling (free) drop-off Thurs – Sat 8-4
- v. Billing will be internal
- vi. Will extend prices to ETJ
- vii. Exclusive Option #1
  - 1. 95 gallon cart weekly
  - 2. 10% franchise fee (\$1.80 per home paid to Town)
  - 3. Start Contribution of \$10,000.00 for at least 600 homes
  - 4. HHW pickup once a year
  - 5. \$17.95/Mo additional \$10.00
  - 6. Using existing standard equipment
  - 7. Gross Weight under 54,900#
- viii. Exclusive Option #2
  - 1. 95 gallon cart weekly
  - 2. 10% franchise fee (\$2.00 per home paid to Town)
  - 3. Start Contribution of \$5,000.00 for at least 600 homes
  - 4. 13 cy truck – Gross weight under 25,900# single axle
  - 5. \$19.95/Mo additional \$10.00
  - 6. Two (2) collection days
- ix. Non Exclusive Option #3
  - 1. 95 gallon cart weekly
  - 2. 5% franchise fee (\$2.10 per serviced home paid to Town)
  - 3. Start Contribution of \$5,000.00 for at least 600 homes
  - 4. Small truck existing equipment 54,000#
  - 5. \$20.95/Mo additional \$10.00

- **Reed Sanitation**

- i. Cart 96 gallon + 5 additional can
- ii. All sales tax is included in all Options
- iii. Over 100 residents served now
- iv. 6 to 8 hours 1 day to service the town
- v. Two (2) trucks: 1-23,000# & 1- 26,000# 1 more to purchase
- vi. If Reed supplies the can it will be a purchase price of \$100.00
- vii. Available for the citizens of the ETJ
- viii. No Recycling
- ix. Mattress fee will be \$75.00
- x. Billing every three (3) months
- xi. Dumpster pricing (same pricing in all Options)
  - 1. 2 yard \$75.00/Mo
  - 2. 4 yard \$125.00/Mo
  - 3. 6 yard \$175.00/Mo
- xii. Prohibited items:
  - 1. Paint
  - 2. Tires
  - 3. Batteries
  - 4. Hazardous waste
  - 5. Liquids
  - 6. Heavy construction debris
  - 7. Anything not approved by TCEQ
- xiii. Option #1
  - 1. 96 gallon Cart – Provided
  - 2. \$17.50/Mo additional cans \$5.00 all trash in cans

3. Federal Holidays additional per can add four (4) trash bags (outside)
  4. Trash outside cans minimum bulk load price of \$5.00 and up depending on amount of trash.
- xiv. Option #2
1. Ten (10) House bag limit a week not to exceed 200 gallons
  2. \$18.00/Mo
  3. \$5.00 minimum fee and up depending on overage of the 200 gallons
- xv. Option #3
1. 5 house bag a week not to exceed 100 gallons
  2. \$14.00/Mo
  3. Federal holiday with a four (4) extra bags
  4. \$5.00 minimum for bulk trash pickup
- xvi. **Willing to increase to 5% and give that to the town – negotiable**

- **HD Waste & Recycling, LLC/Ferris Containers**

- i. Located in Dallas
- ii. Looking at \$25.00 + tax
- iii. Roll-offs on the commercial side
  1. 20 yard
  2. 30 yard
  3. 40 yard
- iv. Currently servicing Dallas, Rockwall, Kaufman, Hunt, & Van Zant
- v. Uses GIS technology to track trucks (Samsara)
- vi. Customers can connect electronically through Quick books
- vii. New office to be located in Terrell soon
- viii. Single Axle 25,000#

- **Waste Connections** (walked out due to conflicting timing presentations with another City)

- (Council members reserve the right to ask clarifying questions from each vendor with a limit of five (5) minutes for each vendor Q & A total)

## 7. Adjourn

- Motion was made to adjourn, motion passed. The workshop ended at 8:47 p.m.